



# VALIDPRO™

A RIOT PRODUCT

A first-class estimating and quotation service that enables our customers to compare quotes with other vendors.



REVOLUTIONARY THINKING,  
EVOLUTIONARY ASSISTANCE.

[riotsolutions.com.au](http://riotsolutions.com.au)

# RIOT'S VALIDPRO™ SERVICE RESOLVES THE TRADITIONAL CHALLENGES MOST BUSINESSES FACE WHEN OBTAINING A QUOTE FOR PRODUCT ACQUISITION.

In an increasingly connected digital world, agility and the ability to pivot at a moment's notice is vital to handling disruption and driving competitive advantage. The last thing you need is to be stuck in negotiations over price for technology you know will make a difference to your organisation.

With ValidPro™, you can validate and compare any procurement quote received from other vendors to ensure you get a fair price for the best products.

RIOT's expert team is always available to quote any product and service:

- ✓ **At a fair price**
- ✓ **From the right source**
- ✓ **At the specification that meets your needs**
- ✓ **In the exact quantity**
- ✓ **For delivery at the right time**
- ✓ **With fast and open communication**

## KEY BENEFITS OF VALDIPRO™

- ✓ **Transparency of discounts** for the best possible price.
- ✓ **Faster turnaround times** than traditional processes.
- ✓ **Accuracy of quotes** for optimal forecasting.
- ✓ **RIOT advocates for you with the vendors** saving you invaluable time.

# WHY CHOOSE VALIDPRO™

In an increasingly connected digital world, time is always of the essence. With ValidPro™, our primary objective is to provide exceptional service and help you get the correct quotation quickly. Using ValidPro™, you benefit from an evolutionary, transparent, and simplified approach to ensure:



## PRODUCTS TAILORED FOR YOU

We will always look for the best products tailored to your needs.



## BEST PRICE AVAILABLE

We will always negotiate a fair price with the vendor.



## STRATEGIC VENDOR & DISTRIBUTOR RELATIONSHIPS

Our strategic partnerships allow us to get the best bang for your buck.



## CLARITY OF DISCOUNTS WITH VENDOR PRICING

We will always negotiate to ensure discounted pricing.



## 24 HOUR RESPONSE

We will ensure you receive your quotes promptly.



## ACCURATE EXPECTATION OF DELIVERY

We go the extra mile to make sure you get what you need when you need it.

# THE VALIDPRO™ PROCESS

Through our strategic partnerships with leading vendors and distributors, RIOT uses a proven process to deliver you reliable quotes and pertinent information in a matter of hours.



REQUEST QUOTE  
FROM RIOT



RIOT PROVIDES VALIDATED  
QUOTES WITHIN 24 HOURS



YOU COMPARE  
THE QUOTES



YOU ACCEPT  
THE QUOTE



RIOT COMPLETES  
THE ORDER

# REVOLUTIONARY THINKING, EVOLUTIONARY ASSISTANCE.

We are a multi-disciplinary team of innovative thinkers who use a no-nonsense approach to always find the right network security solution for your business, which means playing chess, not checkers to achieve the right outcomes.

## TECHNOLOGY AND PEOPLE

Our strong customer relationships stem from a commitment to always advise on fit for purpose technology, and doing right by our customers.

## ACCURATE AND PROACTIVE

We deliver real-time alerts and reports to help you achieve proactive transformation and monitoring to mitigate issues in alignment with attack surface management to maintain business-as-usual across your digital environment.

## STRATEGIC PARTNERSHIPS

Through our strong business and vendor partnerships, we have the breadth of knowledge and expertise to help you deal with any scenario as soon as it happens. We provide you with the expertise and flexibility to get the results you need through a strategic approach.

## SOME OF OUR STRATEGIC VENDORS

ARISTA / CISCO / vmware / JUNIPER NETWORKS / RAPID7 / DUO  
splunk> / netskope / Carbon Black. / Akamai / FORTINET

## VALIDPRO™ IS EASY

To get started, email us or make a phone call and we'll give you what you need.

**CONTACT US**

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**RIOT**  
AN ORRO COMPANY